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# I. References of Potential Interest

### Dialog

24/3,K/1 DIALOG(R)File 20:Dialog Global Reporter (c) 2010 Dialog. All rts. reserv.

29131315

Life Insurance Cover: There Wont Be More To It Than Meets The Eye

FINANCIAL EXPRESS

May 14, 2003

JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 693

...We even file our illustrations with the regulator," he claimed, and "customers are required to acknowledge receipt of illustration in the proposal form". He pointed out that if no standardisation was possible in certain...

# II. Inventor Search Results from Dialog

- ? show files; ds; cost; logoff hold
- File 471: New York Times Fulltext 1980-2010/Feb 04
  - (c) 2010 The New York Times
- File 169:Insurance Periodicals 1984-1999/Nov 15
  - (c) 1999 NILS Publishing Co.
- File 583: Gale Group Globalbase (TM) 1986-2002/Dec 13
  - (c) 2002 Gale/Cengage
- File 474: New York Times Abs 1969-2010/Feb 04
  - (c) 2010 The New York Times
- File 475: Wall Street Journal Abs 1973-2010/Feb 04
  - (c) 2010 The New York Times
- File 35: Dissertation Abs Online 1861-2010/Dec
  - (c) 2010 ProQuest Info&Learning
- File 65:Inside Conferences 1993-2010/Feb 03
  - (c) 2010 BLDSC all rts. reserv.
- File 99: Wilson Appl. Sci & Tech Abs 1983-2010/Dec
  - (c) 2010 The HW Wilson Co.
- File 256: TecTrends 1982-2010/Jan W5
  - (c) 2010 Info. Sources Inc. All rights res.
- File 2: INSPEC 1898-2010/Jan W4
  - (c) 2010 The IET
- File 634: San Jose Mercury Jun 1985-2010/Feb 03
  - (c) 2010 San Jose Mercury News
- File 610: Business Wire 1999-2010/Feb 04
  - (c) 2010 Business Wire.
- File 613: PR Newswire 1999-2010/Feb 04
  - (c) 2010 PR Newswire Association Inc
- File 810: Business Wire 1986-1999/Feb 28
  - (c) 1999 Business Wire
- File 813: PR Newswire 1987-1999/Apr 30
  - (c) 1999 PR Newswire Association Inc
- File 20: Dialog Global Reporter 1997-2010/Feb 03
  - (c) 2010 Dialog
- File 9: Business & Industry(R) Jul/1994-2010/Feb 03
  - (c) 2010 Gale/Cengage
- File 15:ABI/Inform(R) 1971-2010/Feb 03
  - (c) 2010 ProQuest Info&Learning
- File 16: Gale Group PROMT(R) 1990-2010/Feb 04
  - (c) 2010 Gale/Cengage
- File 148: Gale Group Trade & Industry DB 1976-2010/Feb 04
  - (c) 2010 Gale/Cengage
- File 160: Gale Group PROMT(R) 1972-1989
  - (c) 1999 The Gale Group
- File 275: Gale Group Computer DB(TM) 1983-2010/Dec 29

- (c) 2010 Gale/Cengage
- File 621: Gale Group New Prod. Annou. (R) 1985-2010/Dec 21
  - (c) 2010 Gale/Cengage
- File 636: Gale Group Newsletter DB(TM) 1987-2010/Jan 04
  - (c) 2010 Gale/Cengage
- File 637: Journal of Commerce 1986-2010/Feb 04
  - (c) 2010 UBM Global Trade
- File 624: McGraw-Hill Publications 1985-2010/Feb 04
  - (c) 2010 McGraw-Hill Co. Inc
- File 625: American Banker Publications 1981-2008/Jun 26
  - (c) 2008 American Banker
- File 430: British Books in Print 2007/Jan W3
  - (c) 2007 J. Whitaker & Sons Ltd.
- File 426: LCMARC-Books 1968-2010/Jan W5
  - (c) format only 2010 Dialog
- File 483: Newspaper Abs Daily 1986-2010/Feb 04
  - (c) 2010 ProQuest Info&Learning
- File 120:U.S. Copyrights 1978-2010/Feb 02
  - (c) format only 2010 Dialog
- File 347: JAPIO Dec 1976-2009/Sep(Updated 091230)
  - (c) 2010 JPO & JAPIO
- File 348: EUROPEAN PATENTS 1978-201004
  - (c) 2010 European Patent Office
- File 349: PCT FULLTEXT 1979-2010/UB= 20100128 | UT= 20100121
  - (c) 2010 WIPO/Thomson
- File 350: Derwent WPIX 1963-2009/UD= 201007
  - (c) 2010 Thomson Reuters
- File 371: French Patents 1961-2002/BOPI 200209
  - (c) 2002 INPL. All rts. reserv.
- Set Items Description
- 30363 AU= (DAVIES, J? OR DAVIES J? OR DAVIES(2N)(JENNIFER OR JEN OR JENNY) OR JOHNSON, L? OR JOHNSON L? OR JOHNSON(2N)LAURA OR METHVEN, K? OR METHVEN K? OR METHVEN(2N)(KATHLEEN OR KATHY) OR DONNELLY, K? OR DONNELLY K? OR DONNELLY(2N)KALEY OR MILES, N? OR MILES N? OR MILES(2N)NOAH)
- S2 3253 AU= (WILHELM, D? OR WILHELM D? OR WILHELM(2N)(DEBORA OR DEB-ORAH OR DEBBIE) OR KNOWLES, B? OR KNOWLES B? OR KNOWLES(2N)BR-ANDON OR MOELLER, A? OR MOELLER A? OR MOELLER(2N)ALISSA OR HI-GLEY, J? OR HIGLEY J? OR HIGLEY(2N)JOHN)
- S3 1862 AU= (CAREY, D? OR CAREY D? OR (CAREY(2N)(DOUGLAS OR DOUG)) OR TOBIASON, W? OR TOBIASON W? OR (TOBIASON(2N)WENDELL) OR HALLSTAFF, C? OR HALLSTAFF C? OR (HALLSTAFF(2N)CHARLENE) OR BESSO, J? OR BESSO J? OR (BESSO(2N)(JAMES OR JIM)))
- S4 11206 AU= (MADDEN, M? OR MADDEN M? OR (MADDEN(2N)(MICHAEL OR MIKE)) OR MOORE, B? OR MOORE B? OR (MOORE(2N)(BRADLEY OR BRAD)) OR
  POZNIAK, J? OR POZNIAK J? OR (POZNIAK(2N)JOELLE) OR WALLE, J?
  OR WALLE J? OR (WALLE(2N)(JERALD OR GERALD OR JERRY)))

```
S5
     46681 S1:S4
S6
     5252 S5 FROM 347,348,349,350,371
S7
      134 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()BENEFIT
S8
        3 S6 AND S7
S9
     41429 S5 NOT S6
S10
       131 S7 AND S9
        4 S10(S)(ILLUSTRATION OR GRAPH??? OR REPRESENTATION?? OR DIS-
S11
       PLAY??? OR SYMBOLI? OR VISUALI?ATION OR VIEW??? OR IMAGE OR I-
       MAGING OR DEPICT??? OR MODEL OR MODELING OR MODELLING OR CHAR-
       T??? OR PICTURE OR TABLE OR MATRIX OR GRID OR TABULATION OR D-
       LAGRAM)
S12
        4 RD (unique items)
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7 S8 OR S12 S13

13/AA,AN,AZ,AU,TI/1 (Item 1 from file: 15) DIALOG(R) File 15:(c) 2010 ProQuest Info&Learning. All rts. reserv. 05106376 1480698361 Whole Life: The Star Player In Any Financial Plan Moore, Byron R CFP

13/AA,AN,AZ,AU,TI/2 (Item 2 from file: 15) DIALOG(R) File 15:(c) 2010 ProQuest Info&Learning. All rts. reserv. 02822823 759989901 Consider More Than Price Madden, Mike

13/AA,AN,AZ,AU,TI/3 (Item 3 from file: 15) DIALOG(R) File 15:(c) 2010 ProQuest Info&Learning. All rts. reserv. 00362827 87-21661 LIMRA Agents Told to Stress 'Life' Basics Knowles, Bob

13/AA, AN, AZ, AU, TI/4 (Item 1 from file: 148) DIALOG(R) File 148: (c) 2010 Gale/Cengage. All rts. reserv. SUPPLIER NUMBER: 126156032 0017718136 Consider more than price: many people view term life insurance as a commodity, but agents serve their clients best by considering factors other than cost.(Underwriting Insight) Madden, Mike

13/AA,AN,AZ,AU,TI/5 (Item 1 from file: 349) DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv. 01746729

METHOD FOR PROVIDING PRIVATE CIVIL SECURITY SERVICES BUNDLED WITH SECOND PARTY PRODUCTS

PROCEDE PERMETTANT DE FOURNIR DE SERVICES DE SECURITE CIVILE PRIVEE GROUPES AVEC DES PRODUITS DE SECONDE PARTIE

Patent Applicant/Inventor:

MOORE Barrett H, 1001 Green Bay Road, Winnetka, Illinois 60093, US, US (Residence), US (Nationality), (Designated for all)

Application: WO 2007US82654 20071026 (PCT/WO US2007082654)

Parent Application/Grant:

Related by Continuation to: US 2006384037 20060317 (CIP)

13/AA,AN,AZ,AU,TI/6 (Item 2 from file: 349)
DIALOG(R)File 349:(c) 2010 WIPO/Thomson. All rts. reserv.
01685682

SUBSCRIPTION-BASED PRIVATE CIVIL SECURITY FACILITATION METHOD PROCEDE FACILITANT L'ACCES A LA SECURITE CIVILE PRIVEE SUR ABONNEMENT Patent Applicant/Inventor:

MOORE Barrett H, 1001 Green Bay Road, Winnetka, Illinois 60093, US, US (Residence), US (Nationality), (Designated for all)

Application: WO 2007US81676 20071017 (PCT/WO US2007081676)

Parent Application/Grant:

Related by Continuation to: US 2006384037 20060317 (CIP)

13/AA,AN,AZ,AU,TI/7 (Item 1 from file: 350)

DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0017971743

WPI ACC NO: 2008-H92067/

Subscription-based private civil security facilitation method for providing survival related service, involves offering consideration-based private civil security subscriptions for authorized beneficiaries along with life insurance Original Titles:

SUBSCRIPTION-BASED PRIVATE CIVIL SECURITY FACILITATION METHOD PROCEDE FACILITANT L'ACCES A LA SECURITE CIVILE PRIVEE SUR ABONNEMENT Local Applications (No Type Date): WO 2007US81676 A 20071017 Priority Applications (no., kind, date): US 2006829779 P 20061017; US 2006862398 P 20061020; US 2006862718 P 20061024; US 2006863481 P 20061030; US 2006863469 P 20061030; US 2006864302 P 20061103; US 2007894350 P 20070312

13/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2010 ProQuest Info&Learning. All rts. reserv.

05106376 1480698361 Whole Life: The Star Player In Any Financial Plan Moore, Byron R CFP

13/3,K/7 (Item 1 from file: 350)
DIALOG(R)File 350: Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0017971743 - Drawing available WPI ACC NO: 2008-H92067/200850

Related WPI Acc No: 2007-688781; 2007-688782; 2007-688783; 2007-688784;

### < removed unnecessary information>

2009-A74671; 2009-H51604; 2009-H80435; 2009-J22693; 2010-A05844 Subscription-based private civil security facilitation method for providing survival related service, involves offering consideration-based private civil security subscriptions for authorized beneficiaries along with life insurance Patent Assignee: MOORE B H (MOOR-I) Inventor name & address:

MOORE, Barrett H...

8

# III. <u>Text Search Results from Dialog - Patents</u>

### A. Abstract Databases

```
? show files; ds; cost; logoff hold
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File 347: JAPIO Dec 1976-2009/Sep(Updated 091230)

(c) 2010 JPO & JAPIO

File 350: Derwent WPIX 1963-2009/UD= 201007

(c) 2010 Thomson Reuters

File 371: French Patents 1961-2002/BOPI 200209

(c) 2002 INPI. All rts. reserv.

- Set Items Description
- 993 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- 993 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- 657 ILLUSTRATION OR GRAPH??? OR REPRESENTATION?? OR DISPLAY???
  OR SYMBOLI? OR VISUALI?ATION OR VIEW??? OR IMAGE OR IMAGING OR
  DEPICT??? OR MODEL OR MODELING OR MODELLING OR CHART??? OR PICTURE OR TABLE OR MATRIX OR GRID OR TABULATION OR DIAGRAM
- S4 253 FUTURE OR EXPECTED OR EXTRAPOLAT??? OR FORECAST??? OR POSSIBLE OR POSSIBILIT??? OR POTENTIAL?? OR PREDICT??? OR PRESUMABLE? OR PROJECT!?? OR PROJECT!?? OR PROJECT!ONS OR PROSPECTIVE
- 510 VALUE OR VALUATION OR VALUES OR STATUS OR STATE OR SITUATION OR ON OR SITUATIONS OR CONDITION OR BALANCE OR ACTIVITY OR COVERAGE OR PAYMENTS OR PREMIUMS
- S6 13 (CONSENT??? OR GRANT??? OR ACCEPT??? OR ACCEPTANCE OR AGRE-E? OR ASSENT OR SUBSCRI? OR COMMIT? OR PROMISE OR PLEDGE OR P-LEDGING OR PLEDGED)(2N)(BUY??? OR PURCHAS??? OR PROCUR? OR AC-QUIR???)
- 81 CERTIFY??? OR CERTIFICATION OR CONFIRM??? OR CONFIRMATION OR VERIFICATION OR VERIFY??? OR ACKNOWLEDG??? OR ACKNOWLEDGEM-ENT
- S8 253 RECEIVED OR RECEIPT OR GET OR GETS OR GETTING OR GOT OR AR-RIVED OR ARRIVAL OR DELIVERY OR DELIVERED
- S9 49 S4(3N)S5
- S10 2 S3(5N)S9
- S11 6 S3(2N)S8
- S12 0 S7(5N)S11
- S13 0 S2(S)S6(S)S10(S)S12
- S14 0 S2(S)S3(S)S4(S)S5(S)S6(S)S7(S)S8
- S15 559 S2(S)S3
- S16 6 S15(S)(S6 OR (S7(S)S8))
- S17 98 S2(7N)S3
- S18 3 S17 AND (S6 OR (S7(S)S8))

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    S19 27 S15 AND (S6 OR (S7 AND S8))
    S20 115 S2(10N)S3
    S21 4 S20 AND (S6 OR (S7 AND S8))
    S22 27 S18 OR S19 OR S21
    S23 24 S22 AND IC= (G06F OR G06Q)
    S24 24 IDPAT (sorted in duplicate/non-duplicate order)
    S25 24 IDPAT (primary/non-duplicate records only)
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25/AN,AZ,TI/1 (Item 1 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0018958559

Server for insured person intention recording and transmission, receives insured person intention presentation request from family terminal for transmitting extracted intention information of insured person to family terminal Original Titles:

An insured person intention recording transmission apparatus, an insured person intention recording transmission method, and an insured person intention recording transmission program

Local Applications (No Type Date): JP 2007252637 A 20070927 Priority Applications (number, kind, date): JP 2007252637 A 20070927

25/AN,AZ,TI/2 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0018610453

Deferred premium annuity purchasing and annuity benefits receiving method for life insurance company, involves receiving matured future interest when purchaser does not provide full payment for annuity before or at death of purchaser Original Titles:

Deferred Premium Annuities

Local Applications (No Type Date): US 2007910411 P 20070405; US 200898082 A 20080404

Priority Applications (number, kind, date): US 2007910411 P 20070405; US 200898082 A 20080404

25/AN,AZ,TI/3 (Item 3 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0018027265

Document e.g. life settlement application, indicating method for e.g. personal computer, involves determining indication for insurance policy based on summation of documents and one value, and displaying indication on electronic device Original Titles:

PRODUCTS AND PROCESSES FOR INDICATING DOCUMENTS FOR A LIFE BASED PRODUCT Local Applications (No Type Date): US 2006841269 P 20060830; WO 2006US40427 A 20061017; US 2006613182 A 20061219; US 2007847982 A 20070830

Priority Applications (number, kind, date): US 2006841269 P 20060830; WO 2006US40427 A 20061017; US 2006613182 A 20061219; US 2007847982 A 20070830

25/AN, AZ, TI/4 (Item 4 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0017718793

Legacy system incorporating method for modernized financial system, involves constructing business services constructed from data service, and maintaining transactional integrity of transactions

Original Titles:

Improvements in and relating to financial systems VERBESSERUNGEN IN BEZUG AUF FINANZSYSTEME

IMPROVEMENTS IN AND RELATING TO FINANCIAL SYSTEMS

PERFECTIONNEMENTS A SYSTEMES FINANCIERS ET PERFECTIONNEMENTS CONCERNANT CEUX-CI.

Local Applications (No Type Date): WO 2007GB4236 A 20071106; EP 2007824469 A 20071106; WO 2007GB4236 A 20071106; CN 200780049293 A 20071106; WO 2007GB4236 A 20071106

Priority Applications (number, kind, date): GB 200622063 A 20061106

25/AN, AZ, TI/5 (Item 5 from file: 350)

DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0017476707

Insurance e.g. homeowner insurance, remote access providing method, involves providing web-based screen for application, and providing price quote based on selected type of insurance, user information, and information on desired coverages

Original Titles:

System and method for providing web-based user interface to legacy, personal-lines insurance applications

Local Applications (No Type Date): US 2000200491 P 20000428; US 2000219691 P 20000721; US 2001843841 A 20010430

Priority Applications (number, kind, date): US 2000200491 P 20000428; US 2000219691 P 20000721; US 2001843841 A 20010430

25/AN, AZ, TI/6 (Item 6 from file: 350)

DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0017426437

Financial loss risk reducing method for computer system, involves entering into lifegain agreement including projected value of life insurance policy, to protect against loss in expected value of policy by party with another party Original Titles:

METHOD AND SYSTEM FOR PROTECTING AN INVESTMENT OF A LIFE INSURANCE POLICY Local Applications (No Type Date): US 2006813335 P 20060614; US

2007763221 A 20070614

Priority Applications (number, kind, date): US 2006813335 P 20060614; US 2007763221 A 20070614

25/AN, AZ, TI/7 (Item 7 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0017368311

Distribution management system of e.g. transport system complimentary ticket for major shareholder e.g. insurance company, transmits delivery instruction when payment is confirmed Local Applications (No Type Date): JP 2006198092 A 20060720 Priority Applications (number, kind, date): JP 2006198092 A 20060720

25/AN,AZ,TI/8 (Item 8 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0017080121

Lifecycle financial contract and product providing method for use in life insurance company, involves selecting strike price for mortality put option, and calculating contingent premium for mortality put option Original Titles:

Mortality put options and methods, systems, and products for providing same Local Applications (No Type Date): US 2006330939 A 20060113 Priority Applications (number, kind, date): US 2006330939 A 20060113

25/AN, AZ, TI/9 (Item 9 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0016138677

Variable product e.g. guaranteed living benefit, reinsurance structure, has reinsurance agreement provided between ceding company and separate account or cell of another reinsurance company

Original Titles:

Variable product reinsurance

REASSURANCE DE PRODUIT VARIABLE

Local Applications (No Type Date): WO 2006US10425 A 20060322; US 2005664259 P 20050322; US 2006386555 A 20060322; US 2005664259 P 20050322; US 2006386555 A 20060322; US 2008221558 A 20080804 Priority Applications (number, kind, date): US 2005664259 P 20050322; US 20060322; US 20060322; US 2008221558 A 20080804

25/AN,AZ,TI/10 (Item 10 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0015770165

Data management device for contract management of life insurance, determines content of data which corresponds to type identifier, based on

content identifier of data recorded by data recording unit and data definition unit Original Titles:

The data managing device and its method
Data Management Apparatus And Method Thereof
DISPOSITIF DE GESTION DE DONNEES ET METHODE POUR CELUI-CI
Local Applications (No Type Date): WO 2005JP18808 A 20051012; WO
2005JP18808 A 20051012; IN 2007KN1341 A 20070417; WO 2005JP18808 A 20051012; US 2007576999 A 20070924; CN 200580035135 A 20051012; WO
2005JP18808 A 20051012; WO 2005JP18808 A 20051012; JP 2006540955 A

Priority Applications (number, kind, date): JP 2004299055 A 20041013

25/AN,AZ,TI/11 (Item 11 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0015480769

Web enabled national tax electronic return assistance apparatus detects numerical input made corresponding to specified deductions requiring certificate/receipt to be attached and registers requirement data in preset table Local Applications (No Type Date): JP 2004164491 A 20040602 Priority Applications (number, kind, date): JP 2004164491 A 20040602

25/AN,AZ,TI/12 (Item 12 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0015156755

Automated financial account management system automatically transfers funds into or out of account to maintain minimum/maximum account balance Original Titles:

Finance account management FINANZ-KONTO-VERWALTUNG GESTION DE COMPTES FINANCIERS

20051012

Local Applications (No Type Date): WO 2004US42511 A 20041217; US 2003739597 A 20031217; EP 2004814662 A 20041217; WO 2004US42511 A 20041217; CN 200480037625 A 20041217; WO 2004US42511 A 20041217; IN 2006DN3322 A 20060609; US 2003739597 A 20031217; US 2008254390 A 20081020; US 2003739597 A 20031217; US 2008254475 A 20081020; US 2003739597 A 20031217; US 2008254373 A 20081020

Priority Applications (number, kind, date): US 2003739597 A 20031217; US 2008254390 A 20081020; US 2008254475 A 20081020; US 2008254373 A 20081020

25/AN,AZ,TI/13 (Item 13 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0015029015

On-line document production system for life insurance company, produces managed document printing data in response to confirmation of printing data produced from document preparation data and work-content information

Original Titles:

BUSINESS FORM PREPARING SYSTEM, BUSINESS FORM PREPARATION METHOD, SERVER, PROGRAM AND RECORDING MEDIUM

Local Applications (No Type Date): JP 2003364462 A 20031024

Priority Applications (number, kind, date): JP 2003364462 A 20031024

25/AN, AZ, TI/14 (Item 14 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0014578260

Insurance premium settlement apparatus has requesting unit that requests selected financial institution to pay insurance premium, after confirming content of payment with agency terminal and insurance company Original Titles:

DEVICE AND METHOD FOR SETTLING INSURANCE FEE ON APPOINTED DAY, DEVICE AND METHOD FOR SETTLING ARTICLE PRICE ON APPOINTED DAY, PROGRAM, AND RECORDING MEDIUM

Local Applications (No Type Date): JP 200390527 A 20030328

Priority Applications (number, kind, date): JP 200390527 A 20030328

25/AN, AZ, TI/15 (Item 15 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0013933461

Service business support contract method e.g. for earthquake insurance service, involves creating package for contract tool having documents describing support and service business

Original Titles:

METHOD FOR COMMERCIALIZING CONTRACT TOOL OF SUPPORT AND SERVICE TASK AND USEWARE PACK

Local Applications (No Type Date): JP 2002167846 A 20020607

Priority Applications (number, kind, date): JP 2002167846 A 20020607

25/AN, AZ, TI/16 (Item 16 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0013891191

Medical record information disclosures tracking method for life insurance company, involves providing information relating to request associated with stored data, to unauthorized party to account for disclosure Original Titles:

Methods and systems for tracking and accounting for the disclosure of record information Local Applications (No Type Date): US 2002174049 A 20020618 Priority Applications (number, kind, date): US 2002174049 A 20020618

25/AN, AZ, TI/17 (Item 17 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0013860420

Internet based life-insurance sales support system for life insurance company, determines assessment result of life insurance based of specific item determined during buying of insurance policy Original Titles:

SYSTEM, DEVICE, AND METHOD FOR ASSISTING LIFE INSURANCE SALE Local Applications (No Type Date): JP 2002136346 A 20020510 Priority Applications (number, kind, date): JP 2002136346 A 20020510

25/AN, AZ, TI/18 (Item 18 from file: 350)

DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0013373640

Photograph authentication system used for e.g. assessment business of non life insurance, determines alteration of image data, by comparing hash values generated using common key Original Titles:

PHOTOGRAPHING CERTIFICATE SYSTEM, PHOTOGRAPHING DEVICE, CERTIFICATE DEVICE, AND PHOTOGRAPHING CERTIFICATE METHOD

Local Applications (No Type Date): JP 2001349914 A 20011115; JP 2001349914 A 20011115

Priority Applications (number, kind, date): JP 2001349914 A 20011115

25/AN, AZ, TI/19 (Item 19 from file: 350)

DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0013198585

Short-term insurance policy alteration network e.g. for overseas travelers accident insurance, alters policy procedure with reference to user request on confirming whether requesting user is policyholder Original Titles:

SHORT-PERIOD INSURANCE CONTRACT/CHANGE NETWORK SYSTEM, AND ITS METHOD, SERVER, AND PROGRAM

Local Applications (No Type Date): JP 2001186682 A 20010620 Priority Applications (number, kind, date): JP 2001186682 A 20010620

25/AN, AZ, TI/20 (Item 20 from file: 350)

DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0013027875

Integrated point of arrival authentication and attendance management server for long term insurance care system, authenticates point of arrival of service personal based on read bar code Original Titles:

METHOD FOR CERTIFYING ARRIVAL AT LOCALE OF DISPATCHED WORKER AND MANAGING HIS OR HER ATTENDANCE IN DISPATCH SERVICE, AND SERVER SYSTEM FOR THIS METHOD

Local Applications (No Type Date): JP 200193977 A 20010328

Priority Applications (number, kind, date): JP 200193977 A 20010328

25/AN,AZ,TI/21 (Item 21 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0012889985

Permanent type insurance policy evaluating method for insurance company, involves establishing pricing policy from sum of cost of insurance value, premium load value, fixed expense valve divided by net amount at risk value Original Titles:

Method of evaluating a permanent life insurance policy.

Local Applications (No Type Date): US 2000694899 A 20001024

Priority Applications (number, kind, date): US 2000694899 A 20001024

25/AN,AZ,TI/22 (Item 22 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv. 0012858025

Insurance claim support system for online life insurance service, forwards insurance contract information to respective account processing offices depending on the contamination of office registration Original Titles:

INSURANCE BUSINESS SUPPORTING SYSTEM, INSURANCE BUSINESS SUPPORTING METHOD, AND RECORDING MEDIUM

Local Applications (No Type Date): JP 200158122 A 20010302 Priority Applications (number, kind, date): JP 200158122 A 20010302

25/AN,AZ,TI/23 (Item 23 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0010869595

Life insurance provision method involves issuing simultaneous multiple death life insurance plan to insured parties when insured parties are eligible and are in good health

Original Titles:

ANORDNUNG UND VERFAHREN ZUR VERSICHERUNG MEHRERER GLEICHZEITIGER TODESFALLE

SYSTEM AND METHOD FOR SIMULTANEOUS MULTIPLE DEATH LIFE INSURANCE SYSTEME ET PROCEDE DE SOUSCRIPTION SIMULTANEE A UNE ASSURANCE-DECES ET A UNE ASSURANCE-VIE POUR PLUSIEURS PERSONNES

Local Applications (No Type Date): WO 2001US4175 A 20010209; US 2000181649 P 20000210; US 2001781132 A 20010209; AU 200138086 A 20010209; EP 2001910488 A 20010209; WO 2001US4175 A 20010209; US 2000181649 P 20000210; US 2001781132 A 20010209; US 2003366229 A 20030213; JP 2001557364 A 20010209; WO 2001US4175 A 20010209; AU 2001238086 A 20010209; AU 2001238086 A 20010209; AU 2007231771 A 20071101; US 2000181649 P 20000210; US 2001781132 A 20010209 Priority Applications (number, kind, date): US 2000181649 P 20000210; US

25/AN,AZ,TI/24 (Item 24 from file: 350)

DIALOG(R) File 350:(c) 2010 Thomson Reuters. All rts. reserv.

0010564296

Financial product managing program for use in information handling systems, calculates specific death benefit value, based on loan value added to

interest formula value

Original Titles:

SYSTEME UND VERFAHREN ZUM VERWALTEN VON VERMOGEN

SYSTEMS AND METHODS FOR WEALTH MANAGEMENT

SYSTEMES ET PROCEDES DE GESTION DU PATRIMOINE

Systems and methods for wealth management

SYSTEMS AND METHODS FOR WEALTH MANAGEMENT

SYSTEMES ET PROCEDES DE GESTION DU PATRIMOINE

Local Applications (No Type Date): WO 2000US16804 A 20000616; AU

200057479 A 20000616; US 1999139682 P 19990616; WO 2000US16804 A 20000616; US 200137430 A 20011025; EP 2000942930 A 20000616; WO

2000US16804 A 20000616

Priority Applications (number, kind, date): US 1999139682 P 19990616; WO

2000US16804 A 20000616; US 200137430 A 20011025

25/3,K/5 (Item 5 from file: 350) DIALOG(R)File 350: Derwent WPIX

(c) 2010 Thomson Reuters. All rts. reserv.

0017476707 - Drawing available WPI ACC NO: 2008-C97145/200821

XRPX Acc No: N2008-232160

Insurance e.g. homeowner insurance, remote access providing method, involves providing web-based screen for application, and providing price

quote based on selected type of insurance, user information, and

information on desired coverages

Patent Assignee: TRAVELLERS PROPERTY CASUALTY CORP (TRAV-N)

Inventor: STENDER M J

Patent Family (1 patents, 1 countries)
Patent Application

Number Kind Date Number Kind Date Update

US 7343310 B1 20080311 US 2000200491 P 20000428 200821 B

US 2000219691 P 20000721 US 2001843841 A 20010430

Priority Applications (number, kind, date): US 2000200491 P 20000428; US 2000219691 P 20000721; US 2001843841 A 20010430

Patent Details

Number Kind Lan Pg Dwg Filing Notes

US 7343310 B1 EN 96 56 Related to Provisional US 2000200491

Related to Provisional US 2000219691

Alerting Abstract ... NOVELTY - The method involves verifying user identification (ID) and password, and communicating with a mainframe system by using a web...

...user interface to a host insurance data process system and insurance application architecture and tier diagram.

Class Codes

International Classification (+ Attributes)

IPC + Level Value Position Status Version

G06Q-0010/00... G06Q-0010/00...

### Original Abstracts:

...services, and enable local printing of professional insurance applications, proposals and forms to facilitate immediate delivery of professional-quality proposals to customers.

### Claims:

...logon screen, entry of the user ID, the user password, and a selected insurance application; verifying the entered user ID and password; upon successful verification, communicating with the mainframe system by the web-based graphical user interface to access the...

25/3,K/13 (Item 13 from file: 350) DIALOG(R)File 350: Derwent WPIX

### (c) 2010 Thomson Reuters. All rts. reserv.

0015029015 - Drawing available WPI ACC NO: 2005-377000/200539

XRPX Acc No: N2005-304878

On-line document production system for life insurance company, produces managed document printing data in response to confirmation of printing data produced from document preparation data and work-content information Patent Assignee: DAINIPPON PRINTING CO LTD (NIPQ); MITSUI KAIJO KASAI

HOKEN KK (MITS-N)

Inventor: MIYASHITA T; MIZUTANI Y; SORI Y

Patent Family (1 patents, 1 countries)

Patent Application

Number Kind Date Number Kind Date Update

JP 2005128833 A 20050519 JP 2003364462 A 20031024 200539 B

Priority Applications (no., kind, date): JP 2003364462 A 20031024

Patent Details

Number Kind Lan Pg Dwg Filing Notes

JP 2005128833 A JA 15 11

...document production system for life insurance company, produces managed document printing data in response to confirmation of printing data produced from document preparation data and work-content information

Alerting Abstract ...printing data production unit produces printing data from document preparation data and work-content information received from customer computer (7). A managed document printing data production unit produces managed document printing data in response to receiving printing data confirmation from the customer computer....DESCRIPTION OF DRAWINGS - The figure shows the block diagram of the document production system. (Drawing includes non-English language text... Title Terms.../Index Terms/Additional Words: CONFIRM; Class Codes

International Classification (+ Attributes)

IPC + Level Value Position Status Version

...G06F-0019/00...

...G06F-0003/12...

...G06Q-0010/00

...G06F-0019/00...

...G06F-0003/12...

...G06Q-0010/00

25/3,K/22 (Item 22 from file: 350) DIALOG(R)File 350: Derwent WPIX (c) 2010 Thomson Reuters. All rts. reserv.

0012858025 - Drawing available WPLACC NO: 2002-716902/200278 XRPX Acc No: N2002-565652

Insurance claim support system for online life insurance service, forwards insurance contract information to respective account processing offices

depending on the contamination of office registration

Patent Assignee: DAIDO SEIMEI HOKEN SOGO KAISHA (DAID-N); TKC KK (TKCT-N)

Inventor: KISHIHARA K; MATSUKI S; MATSUZAKI I; OFUJI D; WAJIMA S

Patent Family (1 patents, 1 countries)

Patent Application

Kind Date Number Number Kind Date Update

JP 2002259705 A 20020913 JP 200158122 A 20010302 200278 B

Priority Applications (no., kind, date): JP 200158122 A 20010302

Patent Details

Number Kind Lan Pg Dwg Filing Notes

JP 2002259705 A JA 53 55

Alerting Abstract ...account processing is performed by a server in the accounts office (100) based on the received contract information. The contract information is forwarded to each office based on the confirmation of member registration by the offices....DESCRIPTION OF DRAWINGS - The figure shows an outline block diagram of insurance claim support system. (Drawing includes non-English language text... Class Codes

International Classification (Main): G06F-017/60

### B. Full-Text Databases

? show files; ds; cost; logoff hold

File 348: EUROPEAN PATENTS 1978-201004

(c) 2010 European Patent Office

File 349: PCT FULLTEXT 1979-2010/UB= 20100128 | UT= 20100121

(c) 2010 WIPO/Thomson

- Set Items Description
- 785 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- S2 785 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- 734 ILLUSTRATION OR GRAPH??? OR REPRESENTATION?? OR DISPLAY???
  OR SYMBOLI? OR VISUALI?ATION OR VIEW??? OR IMAGE OR IMAGING OR
  DEPICT??? OR MODEL OR MODELING OR MODELLING OR CHART??? OR PICTURE OR TABLE OR MATRIX OR GRID OR TABULATION OR DIAGRAM
- 710 FUTURE OR EXPECTED OR EXTRAPOLAT??? OR FORECAST??? OR POSSIBLE OR POSSIBILIT??? OR POTENTIAL?? OR PREDICT??? OR PRESUMABLE? OR PROJECT???
  OR PROJECTIONS OR PROSPECTIVE
- S5 737 VALUE OR VALUATION OR VALUES OR STATUS OR STATE OR SITUATION OR ON OR SITUATIONS OR CONDITION OR BALANCE OR ACTIVITY OR COVERAGE OR PAYMENTS OR PREMIUMS
- 56 77 (CONSENT??? OR GRANT??? OR ACCEPT??? OR ACCEPTANCE OR AGRE-E? OR ASSENT OR SUBSCRI? OR COMMIT? OR PROMISE OR PLEDGE OR P-LEDGING OR PLEDGED)(2N)(BUY??? OR PURCHAS??? OR PROCUR? OR AC-QUIR???)
- S7 427 CERTIFY??? OR CERTIFICATION OR CONFIRM??? OR CONFIRMATION OR VERIFICATION OR VERIFY??? OR ACKNOWLEDG??? OR ACKNOWLEDGEMENT
- S8 681 RECEIVED OR RECEIPT OR GET OR GETS OR GETTING OR GOT OR AR-RIVED OR ARRIVAL OR DELIVERY OR DELIVERED
- S9 315 S4(3N)S5
- S10 33 S3(5N)S9
- S11 65 S3(2N)S8
- S12 0 S7(5N)S11
- S13 0 S2(S)S6(S)S10(S)S12
- S14 273 S2(S)S3
- S15 9 S14(S)(S6 OR (S7(S)S8))
- S16 9 IDPAT (sorted in duplicate/non-duplicate order)
- S17 9 IDPAT (primary/non-duplicate records only)

17/AN, AZ, TI/1 (Item 1 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00939231

LIFE INSURANCE PRODUCTS UNDER A SINGLE APPROVED FORM

PRODUITS D'ASSURANCE-VIE SOUS FORME REGLEMENTAIRE UNIQUE Application: WO 2002US7534 20020313 (PCT/WO US0207534)

17/AN,AZ,TI/2 (Item 2 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00908952

ANONYMOUS TRANSACTION SYSTEM

SYSTEME DE TRANSACTION ANONYME

Application: WO 2001US44318 20011127 (PCT/WO US0144318)

17/AN, AZ, TI/3 (Item 3 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00892307

CAPTURE HIGHLY REFINED CLAIM EVALUATION INFORMATION ACROSS MULTIPLE WEB INTERFACES

CAPTURE D'INFORMATIONS PRECISES D'EVALUATION DE RECLAMATION SUR DES INTERFACES WEB MULTIPLES

Application: WO 2001US29747 20010924 (PCT/WO US0129747)

17/AN, AZ, TI/4 (Item 4 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00878899

SYSTEM AND METHOD FOR ADMINISTERING A FINANCIAL PROGRAM INVOLVING THE COLLECTION OF PAYMENTS

SYSTEME ET PROCEDE DESTINES A ADMINISTRER UNE PROGRAMME FINANCIER IMPLIQUANT L'ENCAISSEMENT DES PAIEMENTS

Application: WO 2001US41646 20010810 (PCT/WO US0141646)

17/AN, AZ, TI/5 (Item 5 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00868208

DYNAMIC ENTERPRISE RESOURCE PLANNING CHART OF ACCOUNTS AND METHODS FOR IMPLEMENTING THE SAME

PLAN COMPTABLE DYNAMIQUE POUR LA PLANIFICATION DES RESSOURCES D'UNE ENTREPRISE ET MODALITES DE MISE EN OEUVRE CORRESPONDANTES

Application: WO 2001US20320 20010625 (PCT/WO US0120320)

17/AN, AZ, TI/6 (Item 6 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00865408

METHOD AND APPARATUS FOR REQUESTING AND RETRIEVING MEDICAL INFORMATION METHODE PERMETTANT DE DEMANDER UNE INFORMATION MEDICALE ET DE LA LIRE ET DISPOSITIF CORRESPONDANT

Application: WO 2001US18445 20010607 (PCT/WO US0118445)

17/AN,AZ,TI/7 (Item 7 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00816854

METHOD AND SYSTEM FOR REMOTELY MANAGING BUSINESS AND EMPLOYEE ADMINISTRATION FUNCTIONS

PROCEDE ET SYSTEME DESTINES A GERER A DISTANCE DES ENTREPRISES ET DES FONCTIONS D'ADMINISTRATION DES EMPLOYES

Application: WO 2001US268 20010104 (PCT/WO US0100268)

Parent Application/Grant:

Related by Continuation to: US 2000174480 20000104 (CON)

17/AN,AZ,TI/8 (Item 8 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00764251

SYSTEMS AND METHODS FOR WEALTH MANAGEMENT

SYSTEMES ET PROCEDES DE GESTION DU PATRIMOINE

Application: WO 2000US16804 20000616 (PCT/WO US0016804)

17/AN, AZ, TI/9 (Item 9 from file: 349)

DIALOG(R) File 349:(c) 2010 WIPO/Thomson. All rts. reserv.

00730924

METHOD AND APPARATUS FOR IMPROVED DOCUMENT SEARCHING

PROCEDE ET APPAREIL POUR AMELIORER LA RECHERCHE DE DOCUMENTS

Application: WO 99US1299 19990122 (PCT/WO US9901299)

17/3,K/1 (Item 1 from file: 349) DIALOG(R) File 349: PCT FULLTEXT

(c) 2010 WIPO/Thomson. All rts. reserv.

00939231 \* \* Image available\* \*

LIFE INSURANCE PRODUCTS UNDER A SINGLE APPROVED FORM PRODUITS D'ASSURANCE-VIE SOUS FORME REGLEMENTAIRE UNIQUE Patent Applicant/Assignee:

M FINANCIAL HOLDINGS INC doing business as M FINANCIAL GROUP, 205 Southeast Spokane Street, Portland, OR 97202-6413, US, US (Residence), US (Nationality)

Inventor(s):

SCHIMINOVICH Gabriel R, M Financial Group, 205 Spokane Street, Portland, OR 97202-6413, US,

Legal Representative:

GRADY L White (agent), Covington & Burling, 1201 Pennsylvania Avenue, N.W., Washington, DC 20004-2401, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200273360 A2-A3 20020919 (WO 0273360)
Application: WO 2002US7534 20020313 (PCT/WO US0207534)

Priority Application: US 2001275030 20010313; US 2001333748 20011129

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)
AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

- (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
- (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
- (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
- (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English
Fulltext Word Count: 118771

Fulltext Availability: Detailed Description

Claims

... on target

Same COI charges and other charges

Recalculate GLP

No surrender charge if greater death benefit in coverage segment is greater than or equal to original base amount

...If evidence is provided for the coverage increase, the mortality factor 'uq, will reenter the table at the new underwriting class at the coverage segment duration, i.e. duration 1. If...

...but at the current duration of the coverage segment.

7 3.3 Unscheduled Decrease in Death Benefit
The Death Benefit can be reduced, as a result of either a
policy service request or as the...

# < removed unnecessary information>

...in Section 8 1

Contracts that fail the 7-Pay test post-issue need send confirmation of this to the servicing agent and the policy owner. Any distribution that was received within the two years prior to the year in which the contract becomes a MEC...

## IV. <u>Text Search Results from Dialog - NPL</u>

### A. Abstract Databases

? show files; ds; cost; logoff hold

File 471: New York Times Fulltext 1980-2010/Feb 04

(c) 2010 The New York Times

File 169: Insurance Periodicals 1984-1999/Nov 15

(c) 1999 NILS Publishing Co.

File 583: Gale Group Globalbase (TM) 1986-2002/Dec 13

(c) 2002 Gale/Cengage

File 474: New York Times Abs 1969-2010/Feb 04

(c) 2010 The New York Times

File 475: Wall Street Journal Abs 1973-2010/Feb 04

(c) 2010 The New York Times

File 35: Dissertation Abs Online 1861-2010/Dec

(c) 2010 ProQuest Info&Learning

File 65:Inside Conferences 1993-2010/Feb 03

(c) 2010 BLDSC all rts. reserv.

File 99: Wilson Appl. Sci & Tech Abs 1983-2010/Dec

(c) 2010 The HW Wilson Co.

File 256: TecTrends 1982-2010/Jan W5

(c) 2010 Info. Sources Inc. All rights res.

File 2: INSPEC 1898-2010/Jan W4

(c) 2010 The IET

Set Items Description

- S1 73153 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- S2 73153 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- S3 7643 ILLUSTRATION OR GRAPH??? OR REPRESENTATION?? OR DISPLAY???
  OR SYMBOLI? OR VISUALI?ATION OR VIEW??? OR IMAGE OR IMAGING OR
  DEPICT??? OR MODEL OR MODELING OR MODELLING OR CHART??? OR PICTURE OR TABLE OR MATRIX OR GRID OR TABULATION OR DIAGRAM
- S4 14861 FUTURE OR EXPECTED OR EXTRAPOLAT??? OR FORECAST??? OR POSSIBLE OR POSSIBILIT??? OR POTENTIAL?? OR PREDICT??? OR PRESUMABLE? OR PRESUMPTIVE OR PROBABILITY OR PROBABLE OR PROJECT??? OR PROJECTIONS OR PROSPECTIVE
- S5 20779 VALUE OR VALUATION OR VALUES OR STATUS OR STATE OR SITUATION OR ON OR SITUATIONS OR CONDITION OR BALANCE OR ACTIVITY OR COVERAGE OR PAYMENTS OR PREMIUMS
- S6 1100 (CONSENT??? OR GRANT??? OR ACCEPT??? OR ACCEPTANCE OR AGRE-E? OR ASSENT OR SUBSCRI? OR COMMIT? OR PROMISE OR PLEDGE OR P-LEDGING OR PLEDGED)(2N)(BUY??? OR PURCHAS??? OR PROCUR? OR AC-QUIR???)
- S7 1761 CERTIFY??? OR CERTIFICATION OR CONFIRM??? OR CONFIRMATION -

```
OR VERIFICATION OR VERIFY??? OR ACKNOWLEDG??? OR ACKNOWLEDGEMENT
S8
      8629 RECEIVED OR RECEIPT OR GET OR GETS OR GETTING OR GOT OR AR-
        RIVED OR ARRIVAL OR DELIVERY OR DELIVERED
S9
       703 S4(3N)S5
S10
        9 S3(5N)S9
S11
        67 S3(2N)S8
         0 S7(5N)S11
S12
S13
         0 S2(S)S6(S)S10(S)S12
         0 S2(S)S3(S)S4(S)S5(S)S6(S)S7(S)S8
S14
S15 2979 S2(S)S3
S16 228 S4(S)S5(S)S15
S17 10 S16(S)(S6 OR (S7(S)S8))
S18 29 S9(S)S15
S19
S20
S21
        21 S11(S)S15
        50 S18 OR S19
        44 S20 NOT (PY> 2003 OR PD= 20031015: 20031231)
S22
      44 RD (unique items)
22/6/1 (Item 1 from file: 471)
04108013 989509010423
STATES CREATING PLANS TO REDUCE COSTS FOR DRUGS
Monday April 23 2001
Word Count: 1721
         (Item 2 from file: 471)
22/6/2
04005449 335550000519
Metropolitan Life Says It Aims To Start a Full-Service Bank
Friday May 19 2000
Word Count: 479
22/6/3 (Item 3 from file: 471)
03862538 968765990121
OLYMPICS; Potential Olympic Sponsors Said to Be Uneasy
Thursday January 21 1999
Word Count: 1199
         (Item 4 from file: 471)
22/6/4
03779985 427292980410
SPARE TIMES
Friday April 10 1998
Word Count: 9110
         (Item 5 from file: 471)
```

22/6/5

03776883 250228980330 BUSINESS DIGEST Monday March 30 1998

Word Count: 587

22/6/6 (Item 6 from file: 471) 03714482 836044970828 For Plaintiffs, More of Same in Insurance Accords Thursday August 28 1997 Word Count: 2374

22/6/7 (Item 7 from file: 471) 03650266 149713970113 METRO DIGEST Monday January 13 1997 Word Count: 827

22/6/8 (Item 8 from file: 471) 02883417 822442941114

Pre-Death Cash: A Business Grows

Monday November 14 1994

Word Count: 1274

22/6/9 (Item 9 from file: 471) 02871114 430625941004 COMPANY REPORTS; WALGREEN CO. (WAG,N) Tuesday October 4 1994

Word Count: 281

22/6/10 (Item 10 from file: 471) 02800847 768618940104 COMPANY REPORTS; Strong Gains By Walgreen Tuesday January 4 1994 Word Count: 175

22/6/11 (Item 11 from file: 471) 02604113 194034930119 COMPANY NEWS; Xerox Sets A Course Reversal Tuesday January 19 1993 Word Count: 777

EIC3600 SEARCH RESULTS

22/6/12 (Item 12 from file: 471)

02241760 642436910602

ATTRACTIONS; What Sights to See, Big Time (and Small)

Sunday June 2 1991 Word Count: 4219

22/6/13 (Item 13 from file: 471)

01491568 144147871028

MARKET TURMOIL; Japanese Attitude: Wary, Not Fearful

Wednesday October 28 1987

Word Count: 1028

22/6/14 (Item 14 from file: 471)

00412622 029916821115

INSURERS' UNACCEPTABLE DISCRIMINATION BY SEX

Monday November 15 1982

Word Count: 775

22/6/15 (Item 15 from file: 471)

00281665 066159810326

O.P.M. BANKRUPTCY: QUESTIONS ABOUND

Thursday March 26 1981

Word Count: 2367

22/6/16 (Item 1 from file: 169)

00202121

Life and health insurance markets benefit from reforms in state pension and health systems.

980601

22/6/17 (Item 2 from file: 169)

00202120

Life and health insurance markets benefit from reforms in state pension and health systems. Forecast for the biggest life and health insurance markets in 1998 and 1999. Japan: financial crisis and deregulation puts life insurers under pressure.

980601

22/6/18 (Item 3 from file: 169)

00119598

MDRT receives charitable gift from life insurance policy of John B. Carter.

910902

22/6/19 (Item 4 from file: 169)

00103779

Ins. Dept.: `sloppy' accounting prevailed at Exec Life of N.Y.

900528

22/6/20 (Item 5 from file: 169)

00064765

Managing managed care: the ellusiveness of "quality."

870601

22/6/21 (Item 6 from file: 169)

00058214

Illustrations don't tell the whole story.

870727

22/6/22 (Item 7 from file: 169)

00045377

Marketing officers assess the action.

860801

22/6/23 (Item 8 from file: 169)

00027138

GAMC and MDRT presidents speak to marketing executives.

850201

22/6/24 (Item 9 from file: 169)

00025930

The whole life insurance policy as an options package: an empirical investigation.

850301

22/6/25 (Item 1 from file: 583)

09724444

Workplaces are lucrative targets

Thailand: Results, strategies of Ayudhya Allianz

11 Mar 2002

22/6/26 (Item 2 from file: 583)

09328172

Dve moznosti resenia

SLOVAKIA: CESKO-SLOVENSKA POJISTOVNA'S RESULTS

19 Jul 2000

22/6/27 (Item 3 from file: 583)

09265686

Skandiaan pettynyt Pohjola etsii tietU ulos If-yhteisty6stU

NORDIC: POHJOLA TO CANCEL IF AGREEMENT?

05 Apr 2000

22/6/28 (Item 4 from file: 583)

09094679

Leonialla on vain vaihtoehtoja

FINLAND: LEONIA HAS MULTIPLE CHOICES

23 Apr 1999

22/6/29 (Item 5 from file: 583)

06468961

Many Still Don't Know How To Buy Insurance - National Mutual Survey

CHINA: MANY IGNORANT OF INSURANCE IN CHINA

Apr 1997

22/6/30 (Item 6 from file: 583)

06332603

More get provident fund licences

THAILAND: 19 PROVIDENT FUND LICENCES AWARDED

29 Jun 1996

22/6/31 (Item 7 from file: 583)

05902520

Wirtschaftliche Probleme der Haushalte sorgenfuer verhaltenes Neuges\

GERMANY: INSURANCE INDUSTRY IN 1993

11 Nov 1993

22/6/32 (Item 8 from file: 583)

05210035

Why big insurers are rethinking their policy

UK - WHY BIG INSURERS ARE RETHINKING THEIR POLICY

23 July 1992

22/6/33 (Item 1 from file: 474)

07780835 NYT Sequence Number: 335550000519

METROPOLITAN LIFE SAYS IT AIMS TO START A FULL-SERVICE BANK

Friday May 19 2000

22/6/34 (Item 1 from file: 475)

07500165 NYT Sequence Number: 000000960201

NEW YORK LIFE INSURANCE CO: JUDGE APPROVES SETTLEMENT IN SUIT OVER SALES

**PRACTICES** 

Friday February 2 1996

22/6/35 (Item 2 from file: 475)

06258188

LOWER RATES CAN UNDERCUT A LIFE POLICY'S PERFORMANCE

Monday March 16 1992

22/6/36 (Item 3 from file: 475)

05519556

UTL CORP: GROUP BUYS 6.6% INTEREST; MAY WAGE A PROXY FIGHT

Wednesday February 8 1989

22/6/37 (Item 1 from file: 35)

01211403 ORDER NO: AAD92-11922

ESTIMATING MARKET VALUE OF LIABILITIES: THE IMPACT OF INTEREST SENSITIVITY OF LOSS PAYMENTS ON LIABILITIES OF PROPERTY-LIABILITY INSURANCE COMPANIES

Year: 1991

22/6/38 (Item 2 from file: 35)

01203490 ORDER NO: AAD92-07359

THE EFFECT OF ORGANIZATIONAL VALUES ON SALESPERSON PERFORMANCE

Year: 1991

22/6/39 (Item 3 from file: 35)

01176490 ORDER NO: AAD91-30405

DIVIDEND POLICY IN THE LIFE INSURANCE INDUSTRY

Year: 1990

22/6/40 (Item 4 from file: 35)

689856 ORDER NO: AAD80-16960

THE FORWARD MARKET FOR LOANABLE FUNDS AT LIFE INSURANCE COMPANIES

Year: 1980

22/6/41 (Item 1 from file: 2)

09515905

Title: Risk comparisons of premium rules: optimality and a life insurance study

Publication Date: 21 July 2003

INSPEC Update Issue: 2005-031

Copyright: 2005, IEE

22/6/42 (Item 2 from file: 2)

07472086

Title: Insolvency risk and its impact on the policyholders' investment

choices: a mean-variance approach for participating life insurance business in UK

Publication Date: 10 Dec. 1999 INSPEC Update Issue: 2000-003

Copyright: 2000, IEE

22/6/43 (Item 3 from file: 2)

05942459

Title: Actuarial equivalence Publication Date: Dec. 1994 INSPEC Update Issue: 1995-018

Copyright: 1995, IEE

22/6/44 (Item 4 from file: 2)

02503621

Title: An integrated model of a life insurance company

Publication Date: July 1979 INSPEC Update Issue: 1980-005

Copyright: 1980, IEE

22/3,K/21 (Item 6 from file: 169)
DIALOG(R)File 169:Insurance Periodicals
(c) 1999 NILS Publishing Co. All rts. reserv.

### 00058214

Illustrations don't tell the whole story.

National Underwriter: Life & Health/Financial Services, Jul 27 1987, p7

ABSTRACT: Most consumers shopping for interest-sensitive life insurance policies like universal life will be shown illustrations--or scenarios--that will forecast annual premiums, expense changes and cash values down to the dollar. Yet consumers should think twice before basing their purchase solely on the

illustration, according to Edward P. Mohoric and Paul Silverberg.

(Author/OA)

22/3,K/22 (Item 7 from file: 169)
DIALOG(R)File 169:Insurance Periodicals
(c) 1999 NILS Publishing Co. All rts. reserv.

#### 00045377

Marketing officers assess the action.

Bests Review: Life/Health, Aug 1986, p41

...ABSTRACT: of universal life, the need to curb the misleading policy illustrations, the possible resurgence of term insurance and the relative merits, from the company point of view, of getting the product to the consumer through career agents, personal producing general agents, financial planners or...

22/3,K/23 (Item 8 from file: 169)
DIALOG(R)File 169:Insurance Periodicals
(c) 1999 NILS Publishing Co. All rts. reserv.

#### 00027138

GAMC and MDRT presidents speak to marketing executives.

Razza, Joseph C., Jr.

Life Association News, Feb 1985, p164

...ABSTRACT: the General Agents and Managers Conference, Edward K. Leaton, and of the Million Dollar Round Table, Ron Barbaro, delivered at the Life Insurance Marketing and Research Association's 1984 annual meeting. (OA)

22/3,K/24 (Item 9 from file: 169)
DIALOG(R)File 169:Insurance Periodicals
(c) 1999 NILS Publishing Co. All rts. reserv.

### 00025930

The whole life insurance policy as an options package: an empirical investigation.

Walden, Michael L.

Journal of Risk and Insurance, Mar 1985, p44

ABSTRACT: The options view of the whole life insurance policy suggests that a whole life policy is a package of options, each of which has value and is expected

to influence the price of the policy. The options package theory was

empirically investigated using...

22/3,K/31 (Item 7 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM)

(c) 2002 Gale/Cengage. All rts. reserv.

### 05902520

Wirtschaftliche Probleme der Haushalte sorgenfuer verhaltenes Neuges\

GERMANY: INSURANCE INDUSTRY IN 1993

Handelsblatt (HT) 11 Nov 1993 p.11

Language: GERMAN

... estimated 13%, private health insurance 12.5%, technical insurance 12% and fire insurance 11%. In life insurance, the number of new policies is expected to fall by 4% to about 7.8mn, while a 2.5% increase is expected in insured value to about DM 348bn. The number of private health insurance policies is estimated to grow...

...cutting insurance companies' capital revenues and thus undermining their efforts to strengthen equity ratios in view of 1994.

### B. Full-text Databases

#### Full text NPL files - 1

- Set Items Description
- S1 355569 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- S2 355569 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- 80219 ILLUSTRATION OR GRAPH??? OR REPRESENTATION?? OR DISPLAY???
  OR SYMBOLI? OR VISUALI?ATION OR VIEW??? OR IMAGE OR IMAGING OR
  DEPICT??? OR MODEL OR MODELING OR MODELLING OR CHART??? OR PICTURE OR TABLE OR MATRIX OR GRID OR TABULATION OR DIAGRAM
- S4 180283 FUTURE OR EXPECTED OR EXTRAPOLAT??? OR FORECAST??? OR POSSIBLE OR POSSIBILIT??? OR POTENTIAL?? OR PREDICT??? OR PRESUMABLE? OR PRESUMPTIVE OR PROBABILITY OR PROBABLE OR PROJECT???

  OR PROJECTIONS OR PROSPECTIVE
- S5 214220 VALUE OR VALUATION OR VALUES OR STATUS OR STATE OR SITUATION OR ON OR SITUATIONS OR CONDITION OR BALANCE OR ACTIVITY OR COVERAGE OR PAYMENTS OR PREMIUMS
- S6 7734 (CONSENT??? OR GRANT??? OR ACCEPT??? OR ACCEPTANCE OR AGRE-E? OR ASSENT OR SUBSCRI? OR COMMIT? OR PROMISE OR PLEDGE OR P-LEDGING OR PLEDGED)(2N)(BUY??? OR PURCHAS??? OR PROCUR? OR AC-QUIR???)
- S7 29647 CERTIFY??? OR CERTIFICATION OR CONFIRM??? OR CONFIRMATION OR VERIFICATION OR VERIFY??? OR ACKNOWLEDG??? OR ACKNOWLEDGEMENT
- S8 116716 RECEIVED OR RECEIPT OR GET OR GETS OR GETTING OR GOT OR AR-RIVED OR ARRIVAL OR DELIVERY OR DELIVERED
- S9 12072 S4(3N)S5
- S10 181 S3(5N)S9
- S11 1321 S3(2N)S8
- S12 4 S7(5N)S11
- S13 0 S2(S)S6(S)S10(S)S12
- S14 51 S2(S)S3(S)S4(S)S5(S)S6(S)S7(S)S8
- S15 0 S11(S)S14
- S16 16367 S2(S)S3
- S17 1041 S16(S)(S6 OR (S7(S)S8))
- S18 424 S6(S)S17
- S19 4204 S2(10N)S3
- S20 2 S19(10N)(S6 OR (S7(5N)S8))
- S21 22 S16(10N)(S6 OR (S7(5N)S8))
- S22 72 S14 OR S21
- S23 11 S22 NOT (PY> 2003 OR PD= 20031015:20031231)

### S24 11 RD (unique items)

24/6/1 29131315

Life Insurance Cover: There Wont Be More To It Than Meets The Eye

May 14, 2003

WORD COUNT: 693

24/6/2

27280232 (USE FORMAT 7 OR 9 FOR FULLTEXT) AAP Finance News in Brief for Wednesday, Jan 29, 2003 January 29, 2003

WORD COUNT: 1354

24/6/3 25027165

Canada NewsWire summary of releases for Wednesday, September 18, 2002

September 18, 2002 WORD COUNT: 3949

24/6/4 23478619

Canada NewsWire summary of releases for Thursday, June 20, 2002

June 20, 2002

WORD COUNT: 3728

24/6/5 23176549

Canada NewsWire summary of releases for Tuesday, June 4, 2002

June 04, 2002

WORD COUNT: 3659

24/6/6

22104408

Transamerica Life Canada Seeks \$7.5M in Damages From ING Canada Over Pension Surplus Issue

April 05, 2002

WORD COUNT: 582

24/6/7

20293421 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Pillar Property - Retail Parks sold to Hercules

December 06, 2001 WORD COUNT: 3178

24/6/8 16388501 BestDay News Summary, April 27, 2001 April 27, 2001 WORD COUNT: 1024

24/6/9 06704308 E A R N I N G S August 15, 1999 WORD COUNT: 4961

24/6/10 03030001 Correcting statement by Stellar International Holdings October 06, 1998 WORD COUNT: 47

24/6/11 01306064 (USE FORMAT 7 OR 9 FOR FULLTEXT) Fortis Introduces New Brandmark Worldwide March 31, 1998 WORD COUNT: 1104 24/3,K/1 DIALOG(R)File 20:Dialog Global Reporter (c) 2010 Dialog. All rts. reserv.

## 29131315

Life Insurance Cover: There Wont Be More To It Than Meets The Eye FINANCIAL EXPRESS

May 14, 2003

JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 693

...We even file our illustrations with the regulator," he claimed, and "customers are required to acknowledge receipt of illustration in the proposal form". He pointed out that if no standardisation was possible in certain...

## Full text NPL files - 2

- ? show files; ds; cost; logoff hold
- File 634: San Jose Mercury Jun 1985-2010/Feb 04
  - (c) 2010 San Jose Mercury News
- File 610: Business Wire 1999-2010/Feb 05
  - (c) 2010 Business Wire.
- File 613: PR Newswire 1999-2010/Feb 04
  - (c) 2010 PR Newswire Association Inc
- File 810: Business Wire 1986-1999/Feb 28
  - (c) 1999 Business Wire
- File 813: PR Newswire 1987-1999/Apr 30
  - (c) 1999 PR Newswire Association Inc
- File 9: Business & Industry(R) Jul/1994-2010/Feb 04
  - (c) 2010 Gale/Cengage
- File 15: ABI/Inform(R) 1971-2010/Feb 04
  - (c) 2010 ProQuest Info&Learning
- File 16: Gale Group PROMT(R) 1990-2010/Feb 05
  - (c) 2010 Gale/Cengage
- File 148: Gale Group Trade & Industry DB 1976-2010/Feb 05
  - (c) 2010 Gale/Cengage
- File 160: Gale Group PROMT(R) 1972-1989
  - (c) 1999 The Gale Group
- File 275: Gale Group Computer DB(TM) 1983-2010/Dec 30
  - (c) 2010 Gale/Cengage
- File 621: Gale Group New Prod. Annou. (R) 1985-2010/Dec 22
  - (c) 2010 Gale/Cengage
- File 636: Gale Group Newsletter DB(TM) 1987-2010/Jan 05
  - (c) 2010 Gale/Cengage
- File 637: Journal of Commerce 1986-2010/Feb 05
  - (c) 2010 UBM Global Trade
- File 624: McGraw-Hill Publications 1985-2010/Feb 04
  - (c) 2010 McGraw-Hill Co. Inc
- File 625: American Banker Publications 1981-2008/Jun 26
  - (c) 2008 American Banker
- Set Items Description
- S1 628629 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- S2 628629 (LIFE OR TERM)()(INSURANCE OR ASSURANCE) OR DEATH()(BENEFIT OR BENEFITS)
- S3 186487 ILLUSTRATION OR GRAPH??? OR REPRESENTATION?? OR DISPLAY???
  OR SYMBOLI? OR VISUALI?ATION OR VIEW??? OR IMAGE OR IMAGING OR
  DEPICT??? OR MODEL OR MODELING OR MODELLING OR CHART??? OR PICTURE OR TABLE OR MATRIX OR GRID OR TABULATION OR DIAGRAM
- 334302 FUTURE OR EXPECTED OR EXTRAPOLAT??? OR FORECAST??? OR POSS-IBLE OR POSSIBILIT??? OR POTENTIAL?? OR PREDICT??? OR PRESUMA-BL? ? OR PRESUMPTIVE OR PROBABILITY OR PROBABLE OR PROJECT???

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OR PROJECTIONS OR PROSPECTIVE
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- S5 398391 VALUE OR VALUATION OR VALUES OR STATUS OR STATE OR SITUATION ON OR SITUATIONS OR CONDITION OR BALANCE OR ACTIVITY OR COVERAGE OR PAYMENTS OR PREMIUMS
- S6 21863 (CONSENT??? OR GRANT??? OR ACCEPT??? OR ACCEPTANCE OR AGRE-E? OR ASSENT OR SUBSCRI? OR COMMIT? OR PROMISE OR PLEDGE OR P-LEDGING OR PLEDGED)(2N)(BUY??? OR PURCHAS??? OR PROCUR? OR AC-QUIR???)
- S7 49182 CERTIFY??? OR CERTIFICATION OR CONFIRM??? OR CONFIRMATION OR VERIFICATION OR VERIFY??? OR ACKNOWLEDG??? OR ACKNOWLEDGEMENT
- S8 207016 RECEIVED OR RECEIPT OR GET OR GETS OR GETTING OR GOT OR AR-RIVED OR ARRIVAL OR DELIVERY OR DELIVERED

```
S9
     30227 S4(3N)S5
S10
       973 S3(5N)S9
      3268 S3(2N)S8
S11
S12
        3 S7(5N)S11
S13
        0 S2(S)S6(S)S10(S)S12
S14
        3 S2(S)S3(S)S4(S)S5(S)S6(S)S7(S)S8
S15
      32130 S2(S)S3
       341 S15(S)(S6 OR (S7(S)S8))
S16
S17
        23 S9(S)S16
        9 S11(S)S16
S18
$19
$20
$21
$22
       99 S15(10N)(S6 OR (S7(5N)S8))
       83 S15(7N)(S6 OR (S7(5N)S8))
       110 S17 OR S18 OR S20
       56 S21 NOT (PY> 2003 OR PD= 20031015: 20031231)
```

23/6/1 (Item 1 from file: 634) 04042085 SPECTRADYNE AGREES TO TAKEOVER Wednesday, May 27, 1987

44 RD (unique items)

Word Count: 69

S23

23/6/2 (Item 1 from file: 613) 01047524 20031003CGF018 (USE FORMAT 7 FOR FULLTEXT) Insure.com Teams Up With RBC Insurance(TM) Friday, October 3, 2003 11:21 EDT WORD COUNT: 1,314

23/6/3 (Item 2 from file: 613) 01046703 20031002CGTH007 (USE FORMAT 7 FOR FULLTEXT) Quotesmith.com Updates Financial Guidance for 2003 Thursday, October 2, 2003 07:45 EDT WORD COUNT: 841 23/6/4 (Item 3 from file: 613) 01032358 20030903CGW039 (USE FORMAT 7 FOR FULLTEXT) Quotesmith.com Debuts Premium Term Life Search Engine Wednesday, September 3, 2003 12:25 EDT

WORD COUNT: 1,058

23/6/5 (Item 4 from file: 613) 01017731 20030730DAW010 (USE FORMAT 7 FOR FULLTEXT) Quotesmith.com Reports 2Q Financial Results Wednesday, July 30, 2003 09:15 EDT WORD COUNT: 1,319

23/6/6 (Item 5 from file: 613) 00933842 20030212CGW076 (USE FORMAT 7 FOR FULLTEXT) Schaeffer's Market Observation Features AIG Wednesday, February 12, 2003 14:42 EST WORD COUNT: 829

23/6/7 (Item 6 from file: 613) 00765355 20020513CLM006 (USE FORMAT 7 FOR FULLTEXT) KeyCorp Acquisition Expands Capabilities Monday, May 13, 2002 09:31 EDT WORD COUNT: 506

23/6/8 (Item 7 from file: 613)
00713593 20020205NYTU190 (USE FORMAT 7 FOR FULLTEXT)
Centene Corporation Announces Purchase of Bankers Reserve
Tuesday, February 5, 2002 18:57 EST
WORD COUNT: 617

23/6/9 (Item 8 from file: 613) 00665193 20011026NYF025 (USE FORMAT 7 FOR FULLTEXT) Charter Municipal Mortgage Acceptance Company to Acquire PW Friday, October 26, 2001 08:17 EDT WORD COUNT: 1,106

23/6/10 (Item 9 from file: 613) 00235483 19991220PHM028 (USE FORMAT 7 FOR FULLTEXT) Pennsylvania Insurance Department Releases November Enforcement Actions Monday, December 20, 1999 11:54 EST WORD COUNT: 819 23/6/11 (Item 1 from file: 813)

0946474 NYTU076

EQUITABLE OF IOWA COMPANIES' DEBT RATINGS PLACED ON RATINGS WATCH--DOWN AND INSURANCE COMPANY RATINGS REAFFIRMED BY DCR

DATE: May 7, 1996 WORD COUNT: 290

23/6/12 (Item 1 from file: 9)

03825795 Supplier Number: 139258750 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Centene Corporation.

January 2003

WORD COUNT: 386

23/6/13 (Item 2 from file: 9)

01731796 Supplier Number: 24485943

ALLSTATE CORP. December 22, 1998

23/6/14 (Item 1 from file: 15)

02540930 302834281

The role of commitment in dynamic contracts: Evidence from life insurance

Feb 2003

23/6/15 (Item 2 from file: 15)

02095144 64724501 \*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Expanding tax-favored retirement benefits

Nov 2000 LENGTH: 2 Pages

WORD COUNT: 1186

23/6/16 (Item 3 from file: 15)

02008610 52519553 \*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Cold-canvass teams lower rejection, boost activity

Apr 3, 2000 LENGTH: 2 Pages

WORD COUNT: 589

23/6/17 (Item 4 from file: 15)

01904472 05-55464 \*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

What simplified cross-purpose buy-sell agreements can offer

Sep 27, 1999 LENGTH: 2 Pages

WORD COUNT: 948

23/6/18 (Item 5 from file: 15)

\* \* USE FORMAT 7 OR 9 FOR FULL TEXT\* \* 01869017 05-20009

Valuing the rep firm: Summing it all up--part IX

Aug 1999 LENGTH: 3 Pages

WORD COUNT: 1250

23/6/19 (Item 6 from file: 15)

01840117 04-91108

Disability insurance fills a need for buy-sell agreements

Jun 1999 LENGTH: 7 Pages

23/6/20 (Item 7 from file: 15)

\*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\* 01815379 04-66370

Valuing the rep firm: The wonderful uses of life insurance

May 1999 LENGTH: 4 Pages

WORD COUNT: 2038

23/6/21 (Item 8 from file: 15)

\*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\* 01319999 99-69395

Repainting an old canvas Oct 1996 LENGTH: 2 Pages

WORD COUNT: 1655

23/6/22 (Item 9 from file: 15)

\* \* USE FORMAT 7 OR 9 FOR FULL TEXT\* \* 01095822 97-45216

Life illustrations model reg closer to adoption by NAIC

Sep 18, 1995 LENGTH: 2 Pages

WORD COUNT: 654

23/6/23 (Item 10 from file: 15)

\* \* USE FORMAT 7 OR 9 FOR FULL TEXT\* \* 00804063 94-53455

The life insurance partnership: A promising solution to transferring life

insurance policies from a corporation?

Jan 1994 LENGTH: 8 Pages

WORD COUNT: 6244

23/6/24 (Item 11 from file: 15)

\*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\* 00736197 93-85418

Bookshelf

Jul 1993 LENGTH: 2 Pages

WORD COUNT: 1180

23/6/25 (Item 12 from file: 15)

00620416 92-35518 \*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

Finding a New Friend in an Old Product

Jun 1992 LENGTH: 3 Pages

WORD COUNT: 1489

23/6/26 (Item 13 from file: 15)

00586394 92-01567 \*\* USE FORMAT 7 OR 9 FOR FULL TEXT\*\*

The Corporate Buy/Sell Agreement: A New Product and a New Approach

Dec 1991 LENGTH: 4 Pages

WORD COUNT: 1498

23/6/27 (Item 14 from file: 15)

00081008 78-15339

Cost of Transferring a Business Makes Life Purchase Appealing

Sept. 1978

23/6/28 (Item 15 from file: 15)

00025770 75-04147

TERM CONVERSIONS ARE BEAUTIFUL

APR. 1975

23/6/29 (Item 1 from file: 16)

12238122 Supplier Number: 131652175 (USE FORMAT 7 FOR FULLTEXT)

Insure.com Teams Up With RBC Insurance(TM) to Make 'Instant Issue Life Insurance' a Reality; Groundbreaking Online Offering Chops Six Week Buying Process Down to 15 Minutes; Delivering What Life Insurance Buyers

Want: True 'Point, Click and Buy' Functionality Takes Speed and Convenience to the Max.

Oct 3, 2003

Word Count: 1197

23/6/30 (Item 2 from file: 16)

10688876 Supplier Number: 107214620 (USE FORMAT 7 FOR FULLTEXT) Quotesmith.com Debuts New Return of Premium Term Life Search Engine.

Sept 3, 2003

Word Count: 1087

23/6/31 (Item 3 from file: 16)

07402217 Supplier Number: 62237296 (USE FORMAT 7 FOR FULLTEXT)

NEW SENSE OF URGENCY PROJECTED BY NAIC.

May 22, 2000

Word Count: 460

23/6/32 (Item 4 from file: 16)

06937097 Supplier Number: 58467265 (USE FORMAT 7 FOR FULLTEXT)

Future brings challenges to risk manager.

Dec 20, 1999

Word Count: 3123

23/6/33 (Item 5 from file: 16)

06048740 Supplier Number: 53641933 (USE FORMAT 7 FOR FULLTEXT)

Revamp Insurance Initiatives Or Risk Market Share.

Dec 9, 1998

Word Count: 1163

23/6/34 (Item 6 from file: 16)

05155126 Supplier Number: 47868071 Lincoln agrees to buy units from Cigna.

July 29, 1997

23/6/35 (Item 7 from file: 16)

04211790 Supplier Number: 46160789 (USE FORMAT 7 FOR FULLTEXT)

Charter National Life Insurance Co. makes announcement.

Feb 20, 1996

Word Count: 255

23/6/36 (Item 1 from file: 148)

10509965 SUPPLIER NUMBER: 53063357 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Correcting statement by Stellar International Holdings.

Oct 7, 1998

WORD COUNT: 48 LINE COUNT: 00007

23/6/37 (Item 2 from file: 148)

02184044 SUPPLIER NUMBER: 03551373 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Metropolitan Life Insurance begins exchanging its SPDAs for Charter

Security Life SPDAs; pursuant to acquisition agreement.

Dec 5, 1984

WORD COUNT: 447 LINE COUNT: 00036

23/6/38 (Item 1 from file: 160)

02178130 Adage Inc

23/6/39 (Item 2 from file: 160) 01898154 Charter, Thompson merger will create \$50 mil agency

March 27, 1988

23/6/40 (Item 1 from file: 621)

Supplier Number: 131672395 (USE FORMAT 007 FOR FULLTEXT) 04050985 Quotesmith.com Reports Second-Quarter Financial Results; - Insure.com Owner Posts Q2 Net Loss of \$308,000 vs. \$222,000 in 2002 - Non-Advertising Expenses Reduced by \$1.2 Million vs. Q2 2002 - Average Revenue per Transaction Rises 21 Percent to \$611 vs. \$504 in Q2 2002 - Lackluster Revenue Leads to Lowered Profit Expectations for 2003.

July 30, 2003

Word Count: 1264

23/6/41 (Item 2 from file: 621)

04047081 Supplier Number: 131666361 (USE FORMAT 007 FOR FULLTEXT) Quotesmith.com Debuts New Return of Premium Term Life Search Engine; Dedicated Search Engine Makes It Fast and Easy for Return of Premium Life Insurance Shoppers to Compare Prices of Several Leading Insurers All at Once.

Sept 3, 2003

Word Count: 1050

23/6/42 (Item 1 from file: 636)

03662933 Supplier Number: 47889566 (USE FORMAT 7 FOR FULLTEXT)

Calif. Blue Shield to Bolster Medicare Position with CareAmerica

August 4, 1997 Word Count: 291

23/6/43 (Item 2 from file: 636)

02410228 Supplier Number: 44778714 (USE FORMAT 7 FOR FULLTEXT)

S.2122 Public/Private Long Term Care Partnership Act

June 22, 1994

Word Count: 1553

23/6/44 (Item 1 from file: 625)

0050705 Flashbacks March 27, 1986 23/3,K/4 (Item 3 from file: 613) DIALOG(R) File 613: PR Newswire

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01032358 20030903CGW039 (USE FORMAT 7 FOR FULLTEXT) Quotesmith.com Debuts Premium Term Life Search Engine PR Newswire

Wednesday, September 3, 2003 12:25 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 1,058

...turns out to be inaccurate. Potential risks and uncertainties include, among others, declines in the life insurance industry, level of acceptance of purchasing insurance over the Internet by consumers, unpredictability of future revenues, potential fluctuations in quarterly operating...

23/3,K/22 (Item 9 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2010 ProQuest Info&Learning. All rts. reserv.

01095822 97-45216 Life illustrations model reg closer to adoption by NAIC

Connolly, Jim

National Underwriter (Life/Health/Financial Services) v99n38 PP: 1, 65

Sep 18, 1995

ISSN: 0893-8202 JRNL CODE: NUD

WORD COUNT: 654

ABSTRACT: A model regulation by the NAIC setting guidelines for life insurance policy

illustrations moved one step closer to

implementation, even as discussion on a comparable model for variable life products got underway. The model reg was adopted and will be considered by the full NAIC membership in December, but...

...the working group's draft. Still, there is general support for the goals of the model - protecting consumers from illustrations with projections that might be misleading and creating understandable illustrations. The model would require that all policies which are marketed with illustrations have an illustration actuary certify that non-guaranteed elements are consistent with recent historical experience using tests including self-supporting...

## V. Additional Resources Searched

Searches were done in two template files not available through DIALOG, the Internet and Personal Computing Abstracts and the Financial Times, but there were no results.